

BARB 105: BUSINESS AND LICENSING PREPARATION FOR BARBERS

Citrus College Course Outline of Record

Heading	Value
Effective Term:	Fall 2025
Credits:	5
Total Contact Hours:	140
Lecture Hours :	70
Lab Hours:	70
Hours Arranged:	0
Outside of Class Hours:	140
Total Student Learning Hours:	280
Prerequisite:	BARB 101, BARB 102, BARB 103, BARB 104.
Strongly Recommended:	ENGL C1000.
Transferable to CSU:	No
Transferable to UC:	No
Grading Method:	Standard Letter

Catalog Course Description

This course is designed to prepare students for licensure and employment. The topics include working in barbershops, interviewing, money management, selling, customer service, client consultation, building a clientele, types of businesses, building a business, and product knowledge and uses. It continues the exploration of professional ethics, public safety, state board rules and regulations, and health and safety. 70 lecture hours, 70 lab hours.

Course Objectives

- Demonstrate proficiency in a variety of services requested in a barbershop.
- Effectively communicate with clients and colleagues in a professional manner.
- Apply California Cosmetology State Board rules, regulations and safety requirements properly.
- Perform a complete client consultation focusing on the client's wants and needs.
- Build a strong work ethic to be able to succeed in a competitive industry.
- Differentiate the advantages and disadvantage of employee, independent contractor and entrepreneurship.
- Create a resume in preparation for licensure.
- Prepare for licensure by taking weekly written state board practice tests.

Major Course Content

1. Licensure and Employment Preparation
 - a. State Board preparation
 - b. Employment preparation
2. Working in a Barbershop/Salon

- a. Booth rental
 - b. Retailing
 - c. Networking
 - d. Client retention
 - e. Money Management
 - f. Management
 - g. Building your business
3. Health and Safety
 - a. Safety data sheets
 - b. Client consultation
 - c. Infection control
 - d. Handling hazardous materials
 - e. Consumer protection
 - f. Record keeping

Lab Content

1. Client Services
 - a. Consultation
 - b. Shampooing and hair and scalp treatments
 - c. Haircutting with shears, clippers, trimmers, and a razor
 - d. Hairstyling services
 - e. Haircolor services
 - f. Chemical texture services
 - g. Facial treatments
 - h. Shaving
2. Licensing Preparation
 - a. Mock state board written exams

Suggested Reading Other Than Required Textbook

Milady's Standard Barbering Workbook ISBN: 9781305100664

Examples of Required Writing Assignments

Check in questions, workbook chapters, vocabulary

Examples of Outside Assignments

Create a resume, business plan, and a digital portfolio

Instruction Type(s)

Lab, Lecture